
Sellers Services

Business Brokerage and Sunbelt

Sunbelt sells more businesses each year than anyone else in the world. With a very large international network of brokers, our ability to market businesses is unmatched by any other brokerage in the industry.

Sunbelt's brokers participate in a comprehensive, ongoing training and development program in addition to any third party professional certifications they may earn. The visibility and expertise of the Sunbelt network has given rise to a proven methodology for expediting business sales.

Our local office, Sunbelt Network of Pennsylvania, includes professionals with degrees and expertise in law, business, finance, optometry, process engineering, manufacturing, marketing, sales, electro-mechanical systems and consulting. They have sold businesses in a variety of manufacturing, distribution, automotive, retail, restaurants, franchise re-sales and different types of service businesses including healthcare, preschools, day care, salons, consulting, internet, non-profits, tutoring and more.

Sellers

Sunbelt can assist sellers in preparing a business for sale before they are ready to sell. This can be done in an informal advisory capacity or through formal evaluations, reports and on-going consulting to maximize profits and resale prior to marketing the business.

Sunbelt assists sellers with determining the value of their businesses, establishing their asking price, identifying and screening prospective buyers confidentially, and facilitating negotiations and closing arrangements, thereby enabling sellers to concentrate on the management of their business during the sales process. Our broker services are designed to complement the services provided by attorneys, CPAs, bankers and other professionals. By working as a team with other professionals, we are able to collectively provide our clients with a full range of services.